



## Business case Vendrig Transport and Liquid Solutions

<b>Location:</b>	Vendrig Transport and Liquid Solutions, Someren, the Netherlands
<b>Application context:</b>	Rooftop ( <i>Industry &amp; Utility buildings &gt; Storage &amp; Transshipment areas</i> )
<b>Problem definition:</b>	Loss of aesthetic value because of bird guano on fluid tanks
<b>Pest bird species:</b>	Crows ( <i>Corvidae</i> ), Jackdaws ( <i>Corvidae</i> ), Magpies ( <i>Passeriformes</i> ), Pigeons ( <i>Columbidae</i> )
<b>Time of year with bird problem:</b>	Entire year
<b>Time of the day with bird problems:</b>	From sunrise to sunset
<b>Number of systems:</b>	1 x Agrilaser Autonomic 100 and 1 Agrilaser Handheld
<b>Laser projection area:</b>	3.24 ha or 32.4 m <sup>2</sup>
<b>In use since:</b>	January 2017
<b>Bird reduction after Agrilaser Autonomic installation:</b>	95%
<b>Bird reduction after adding 1 Agrilaser Handheld</b>	100%
<b>Reduction in bird numbers:</b>	100%

### Situation before

The tanks on the terrain of Vendrig Transport and Liquid Solutions had to cope with a lot of bird nuisance. The tanks had bird guano all over. Not a great view for a fluid storage company that serves the food and pet food industry.

### Situation after

Almost all the birds stayed away after installing the Agrilaser Autonomic. Except for a few stubborn pigeons. To get rid of those as well Vendrig uses an Agrilaser Handheld. The combination has been 100% effective.



## “The Agrilaser Autonomic and Handheld combination have reduced 100% of the bird numbers.”

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Vendrig Transport and Liquid Solutions are based in Someren, the Netherlands. On the 8 acre terrain are 42 tanks. The tanks differ in sizes: from 100 to 700 ton and 8 meters tall up to 20 meters. Crows, jackdaws, magpies and pigeons made a mess on the tanks. Not a great view for a fluid storage company that serves the food and pet food industry. That is when owner Co Vendrig went on a mission to find an easy but effective bird repelling tool.

Thanks to the internet, owner of Vendrig Transport Co Vendrig, first heard about Agrilaser. They immediately knew this was the solution and contacted Bird Control Group. After a trial with an Agrilaser Handheld they bought both the Agrilaser Autonomic and the Agrilaser Handheld. The Agrilaser Autonomic was set up at the highest tank on a 2 meter high pole and projected on the storage tanks. The Agrilaser Handheld can be used from the comfort of the office at the same terrain.

### One plus one equals none

Vendrig: “The Autonomic has been working perfectly for us. We did not have to worry about it since the installation. It’s safe to say that the Autonomic got rid of 95% of the birds. Except for a few stubborn pigeons. We chase those away with the Agrilaser Handheld.”

### Esthetic motives

“It wasn’t about the quality of the product or because we are afraid of erosion. The tanks can handle a little bird poo. Buying the Agrilasers was purely a branding consideration. Having dirt all over tanks that houses liquids for consumer and pet food? No way! That’s not the way we want our brand to look like. Thankfully those days are over.”

### Benefits for Vendrig transport

- The Agrilaser Autonomic have reduced 95% of the bird numbers
- The use of the Agrilaser Handheld as an additional tool increased the reduction to 100%
- The solution is plug & play device